

Lesson 35: Presenting an Idea to Your Boss

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Makoto works at a store that sells computers and gadgets. He has an idea on how to increase the sales of the company.

Makoto: Good afternoon, Mr. Allen. Are you busy?

Mr. Allen: Not really. Is there something you'd like to talk about?

Makoto: Yes, sir. I have an idea that could help increase our sales.

Mr. Allen: Go ahead, Makoto. I'm all ears.

Makoto: People like shopping on the internet. I think we have to **keep up with** the modern times.

Mr. Allen: Are you suggesting that we put up an online shopping website?

Makoto: Yes. We can reach out to more customers through the internet. What do you think?

Mr. Allen: It's a wonderful idea. I'll talk to my business partners about it.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. Barry had to work quickly to **keep up with** his colleagues.
2. My grandmother is trying to **keep up with** technology. She has just bought an iPhone 6.
3. Mr. Lee always **keeps up with** the news about the stock market.

* **keep up with ~** / ~に(遅れないで)ついていく

3. Your Task

You are a salesperson for a big department store. The toys are not selling very well. You've noticed that the toys are in boxes and children can't see that they're cool toys. You think that there should be a toy sample that kids could try and play with. Tell your manager about this idea.

4. Let's Talk

What are the dos and don'ts when presenting an idea to your boss?

How does your boss respond to your suggestions?

How do you feel when you present your ideas to your boss? Why?

5. Today's photo

Describe the photo in your words as precisely as possible.



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